

ETCP — Compliance with the New Competition Framework

Implementation of Combined State Aid and Public Procurement

Freiburg, Germany · 24–26 June 2026 · Limited to 24 seats

Three days, six lessons, twenty real cases. Mornings 9:00–12:30, afternoons 14:00–17:00.

Day 1 — Wednesday 24 June 2026

Fundamentals and Common Pitfalls

Morning · 9:00–12:30

Lesson 1 — Key Errors and Irregularities / ECA Findings

Learning objectives

- Identify the most frequent errors in State aid and Public procurement implementation
- Understand ECA findings and their implications
- Recognize red flags in project implementation

Case studies

- Case 1 — Local infrastructure incorrectly assessed as non-State aid
- Case 2 — Direct award instead of competitive procedure for IT services
- Case 3 — Broadband network with cumulative aid issues

Interactive: Role Play — Participants act as auditors reviewing a municipal public works project.

Afternoon · 14:00–17:00

Lesson 2 — Key Elements of Reform

Learning objectives

- Master updated State aid rules (GBER, CEEAG)
- Understand new Public Procurement Directives' flexibility mechanisms
- Apply proportionality principles in both frameworks

Case studies

- Case 4 — Renewable energy project utilizing revised GBER thresholds
- Case 5 — Innovation partnership for smart city solutions
- Case 6 — Social housing project combining multiple State aid exemptions

Interactive: Workshop — Design a procurement strategy for an electric bus fleet acquisition.

Day 2 — Thursday 25 June 2026

Complex Interactions and Practical Tools

Morning · 9:00–12:30

Lesson 3 — State Aid and Public Procurement Combined Cases

Learning objectives

- Navigate the intersection between State aid and Public procurement
- Identify when procurement procedures affect State aid assessment
- Apply the Market Economy Operator Principle (MEOP)

Case studies

- Case 7 — Public hospital outsourcing catering with overcompensation
- Case 8 — Municipal waste management concession with guaranteed revenue
- Case 9 — Public transport SGEI with infrastructure investment
- Case 10 — PPP agreement for university residence halls

Interactive: Role Play — Negotiation between a regional authority and a private operator.

Afternoon · 14:00–17:00

Lesson 4 — De Minimis, SCO/FNLC and State Aid

Learning objectives

- Apply de minimis regulation strategically
- Use Simplified Cost Options and Financing Not Linked to Costs
- Understand State aid implications of funding methodologies

Case studies

- Case 11 — SME support program using general de minimis
- Case 12 — ESF+ training program with unit costs
- Case 13 — ERDF entrepreneurship grant with lump sums
- Case 14 — Agricultural de minimis cooperative

Interactive: Workshop — Calculate remaining de minimis room for 5 beneficiaries.

Day 3 — Friday 26 June 2026

Risk Management and Continuous Improvement

Morning · 9:00–12:30

Lesson 5 — Risk Management and Sampling Strategies

Learning objectives

- Develop risk-based verification approaches
- Design effective sampling methodologies
- Implement preventive control systems

Case studies

- Case 15 — Regional OP with high error rate requiring enhanced controls
- Case 16 — Targeted sample revealing systemic procurement splitting
- Case 17 — Preventive legal screening for State aid notifications

Interactive: Group Workshop — Design a sampling strategy on a portfolio of 50 operations.

Afternoon · 14:00–16:30

Lesson 6 — Improving Checklists and Verification Tools

Learning objectives

- Critique and enhance existing verification checklists
- Tailor control tools to specific risk profiles
- Develop practical guidance for frontline staff

Case studies

- Case 18 — Checklist failure that missed significant State aid issue
- Case 19 — Overly burdensome verification causing delays
- Case 20 — Risk-proportionate, user-friendly verification system

Interactive: Workshop — Redesign a generic checklist for a specific operation type.

Final · 16:30–17:00

Wrap-up & Certification

Interactive: Q&A;, evaluation, distribution of resources, Certification of Qualification.

Registration & contact

Register: <https://etcp.fr/register/>

All enquiries: contact@etcp.fr